



STEPHEN HUSTON

FILEMAKER DEVELOPER

DATA EX MACHINA
P. O. BOX 1388
ALAMEDA CA 94501

info@dataxm.com

COMPLETE FILEMAKER SERVICE

I am a professional FileMaker developer with more than 20 years experience using FileMaker software. I can provide the skills and experience to make FileMaker do what you need and want from it, whether you are a single user, a small workgroup, or a business with hundreds of networked users.

MY FILEMAKER EXPERIENCE & SKILLS

- ❖ Experienced user of every version of FileMaker released since 1986, including FileMaker Developer & Advanced
- ❖ Professional developer of custom FileMaker systems and vertical-market FileMaker Solutions since 1999
- ❖ Provider of Technical Support to hundreds of individual FileMaker users on both Windows & Macs
- ❖ Experienced in migrating pre-7 file systems to FileMaker 7 through 9, and in consolidating multiple tables/files
- ❖ Experienced in implementing the FileMaker Separation Model of data-storage and interface files (versions 7–9)
- ❖ Training instructor who has taught both introductory and advanced FileMaker classes
- ❖ Received special training in “FileMaker Server: Best Practices” at FileMaker’s Worldwide Headquarters (2008)
- ❖ Member of the FileMaker Technical Network*

FEES & RATES FOR SERVICES

A *free interview* will be scheduled before any payment is required to discuss your FileMaker needs and my services. Fees can be structured to suit your FileMaker plans:

- ❖ Flat Fee
We can review your specific needs and quote you one total fee for your entire project.
A specification document will be created defining the scope of the work, detailed file specifications, and the total fee.
Preparation of the specification document can be billed at a discounted contract rate.
- ❖ Contract Rates
A block of hours may be contracted monthly in advance at a discount of 20% to 40% below our professional rates.
All hours, including any hours in excess of your prepaid block, are then billed at that discounted contract rate.
Hours unused in one month can be carried forward if you need extra hours during the following month.
Long-term contracts may be negotiated at special rates.
- ❖ Professional Rate
Custom FileMaker development is offered at \$125 per hour for clients who do not contract for hours.
- ❖ Non-Profit Rates
501c3 and California non-profit corporations are eligible for discount rates.

CONTACT INSTRUCTIONS

In an email, briefly describe your FileMaker needs and your business or non-profit organization, and provide the name and contact information for the person I should reach to discuss your FileMaker work.

* Associate level member of the FileMaker Solutions Alliance from 1999, which required the submission of files to FileMaker for evaluation.